

# COMPANY PROFILE

Tram Anh Group  
6B Ton Duc Thang Street, Saigon Ward, HCMC

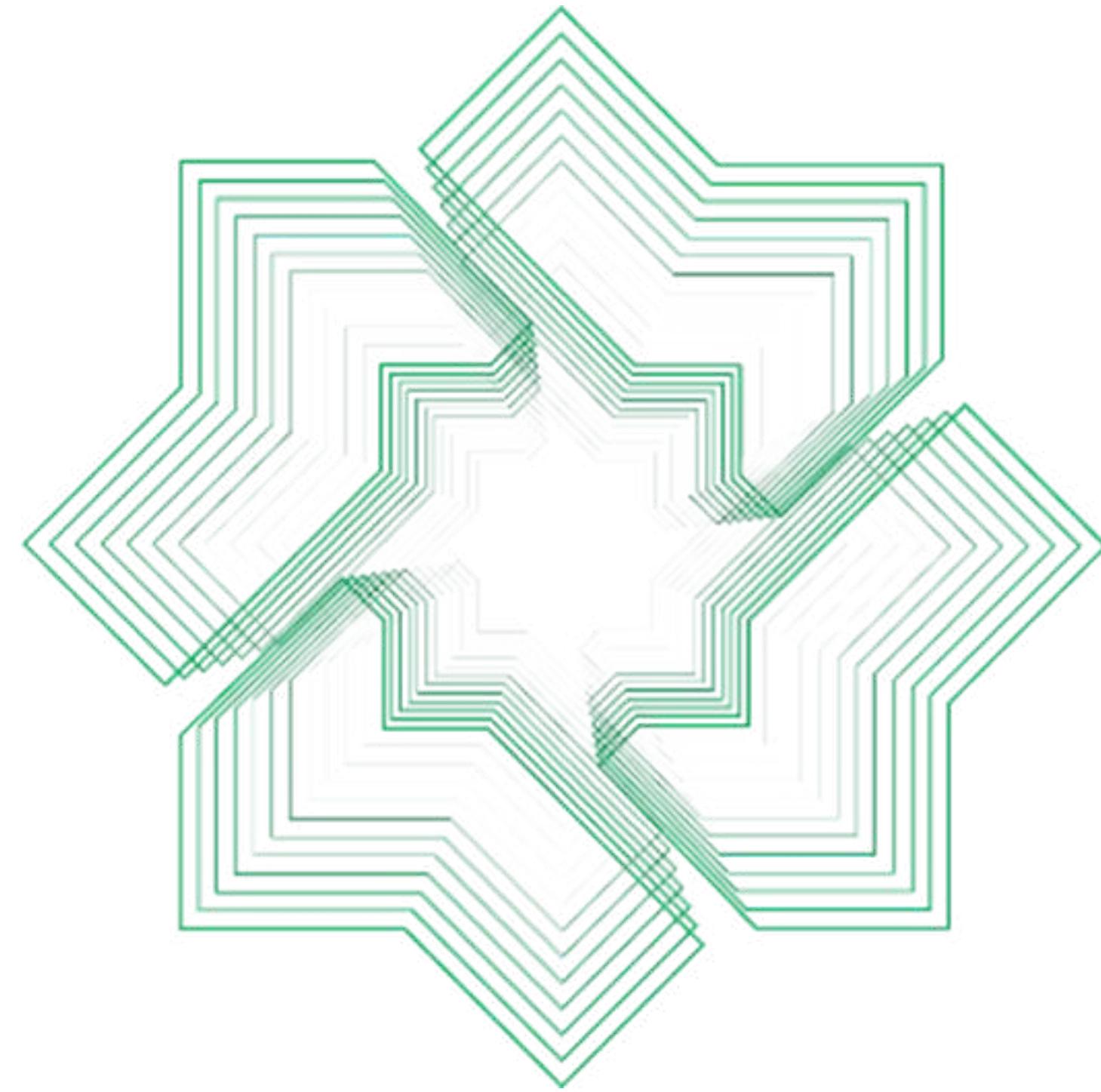
2015

# INTRODUCTION

ESTABLISHED **IN 1993** AND HEADQUARTERED AT **6B TON DUC THANG STREET, SAIGON WARD, HO CHI MINH CITY, VIETNAM**, TRAM ANH GROUP MANAGES OPERATIONS ACROSS A DIVERSIFIED PORTFOLIO OF BUSINESS LINES:

- AUTOMOBILE DISTRIBUTION & SERVICES (4W & 2W)
- EV MOBILITIES, CHARGING SOLUTIONS
- LUBRICANT AND CHEMICAL MANUFACTURING AND TRADING
- YATCH IMPORTATION AND SERVICES
- REAL ESTATE DEVELOPMENT AND TRADING
- SPORT SERVICES & TRAINING CENTER
- LUXURY WATCH & JEWELRY | RETAIL BUSINESS

TRAM ANH GROUP CURRENTLY COMPRISSES 26 MEMBER COMPANIES, OPERATING WITHIN A DIVERSIFIED AND INTEGRATED BUSINESS ECOSYSTEM



# TRAM ANH GROUP'S MILESTONE

TRAM ANH'S 30-YEAR JOURNEY OF GROWTH AND DEVELOPMENT

FOUNDED IN THE AUTOMOTIVE AND REAL ESTATE SECTORS, TRAM ANH HAS PROGRESSIVELY EXPANDED INTO A DIVERSE PORTFOLIO OF INDUSTRIES. TODAY, OUR GROUP ENCOMPASSES OVER 15 REPUTABLE BRANDS ACROSS MULTIPLE SECTORS, ESTABLISHING A STRONG FOUNDATION THAT REINFORCES OUR CORE STRENGTHS. BUILDING ON THIS FOUNDATION, TRAM ANH IS CHARTING A NEW STRATEGIC DIRECTION, LEVERAGING OUR EXPERTISE IN:

**INNOVATION – SUSTAINABLE – AGILITY – INTEGRITY – UNITY**

**1993**

**1996**

**2004**

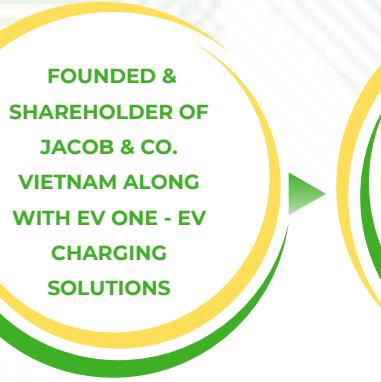
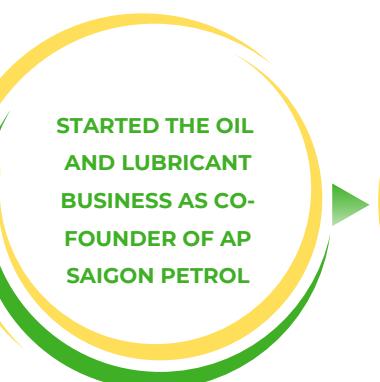
**2006**

**2008**

**2017 - 2018**

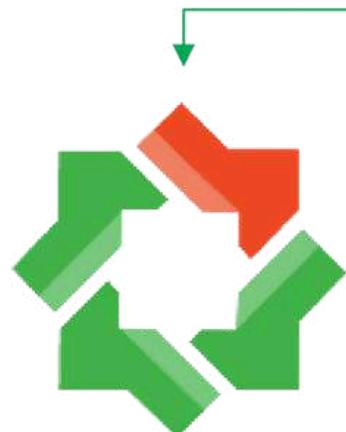
**2022**

**2025**





TRAMANH  
— GROUP —



TRAMANH  
AUTOMOTIVE  
& INDUSTRIES



MOTORSPORTS



SERVICES



SPORTS



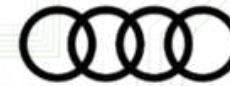
RETAIL



INVESTMENT

COMPANY STRUCTURE 2025

# TRAM ANH GROUP SINCE 1993



**APSP**  
Delivering more than lubricants



**TAM SƠN**  
YACHTING



**TA City  
Showroom  
& Lifestyle  
Hubs**



Owner of city  
showrooms,  
dealer and  
charging  
station  
networks with  
green and  
renewable  
waste  
solutions



**Tram Anh  
Sport**

Owner of  
Thang Long  
Warriors  
(TLW)  
basketball  
team and  
Ocenter  
Sports  
Complex



**EV One  
Charging  
distributor  
& solutions**

Owner of  
EV One  
solutions and  
application  
Official  
distributor of  
world's  
leading EV  
charging  
devices



**Jacob & Co.  
Vietnam**  
Founding  
shareholder



**Tram Anh  
Motor Sports**  
Official  
distributor of  
Ducati, Royal  
Enfield  
&  
Authorized  
dealer of  
Motoplex  
Vietnam  
&  
E-bike



**ABB**  
**SIEMENS**  
**Schneider  
Electric**  
**ZBENY**

**DUCATI**  
**ROYAL ENFIELD**  
**Vespa**  
**MOTO GUZZI**  
**aprilia**



# AUDI VIETNAM

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BESIDE BEING A SHAREHOLDER, TRAM ANH GROUP IS ALSO A STRATEGIC BUSINESS PARTNER OF AUTOMOTIVE ASIA AND LIEN-A INTERNATIONAL, THE **OFFICIAL DISTRIBUTOR** OF AUDI CARS IN VIETNAM.





## BY THE NUMBERS

**19**

YEARS OF DEVELOPMENT, THE COMPANY'S ANNUAL TURNOVER HAS RECENTLY REACHED

**2,500 BILLION VND**

**04**

ACTIVE SHOWROOMS WITH A COMBINED AREA EXCEEDING

**20,000 SQUARE METERS**

**200**

QUALIFIED EMPLOYEES CONTRIBUTED TO TOTAL SALES OF

**8,000 CARS SOLD**

# DEALER NETWORK

## 1. AUDI HANOI (3.300m<sup>2</sup>)

8 Phạm Hùng St., Nam Từ Liêm Dist.,  
Hà Nội City.



## 2. AUDI DA NANG (3.000m<sup>2</sup>)

86C Duy Tân St., Hải Châu Dist.,  
Đà Nẵng City.



## 3. AUDI TAN BINH (9.000m<sup>2</sup>)

IV-22 Tây Thạnh St., Tân Bình Industrial  
Park, Tân Phú Dist., Hồ Chí Minh City.



## 4. AUDI HO CHI MINH (1.500m<sup>2</sup>)

6B Đường Tôn Đức Thắng, Dist. 1,  
Hồ Chí Minh City.



# MARKETING HIGHLIGHTS



IN VIETNAM, AUDI WAS PROUD TO BE THE OFFICIAL PARTNER OF INTERNATIONAL AND NATIONAL EVENTS LIKE WORLD ECONOMIC FORUM (WEF) 2018, APEC ECONOMIC LEADERS' MEETING 2017, THE 6TH GREATER MEKONG SUB-REGION (GMS6), THE 10TH SUMMIT OF THE CAMBODIA, LAOS AND VIETNAM DEVELOPMENT TRIANGLE AREA (CLV10), AND THE WORLD ECONOMIC FORUM ON EAST ASIA 2020.



# MARKETING HIGHLIGHTS



Showroom tours & Vocational training for students from colleges/universities



Audi RS e-tron Launch in Vietnam



Son Kim Thu Duc City Run



“From Trash To Treasure” Exhibition



The New Mentor TV Show

# MARKETING HIGHLIGHTS



*"In motion" art display by Ho Viet Vinh*



*Miss World Vietnam 2023*



*"The Grapevine Selection"*



*Golf sponsorship for VYEA for Orange dioxin victims*



*Sponsored for Vietnam Basketball Association (VBA) 3x3 & 5x5 Tournaments*



*Sponsored for MMA Lion Championship 2021-2023*

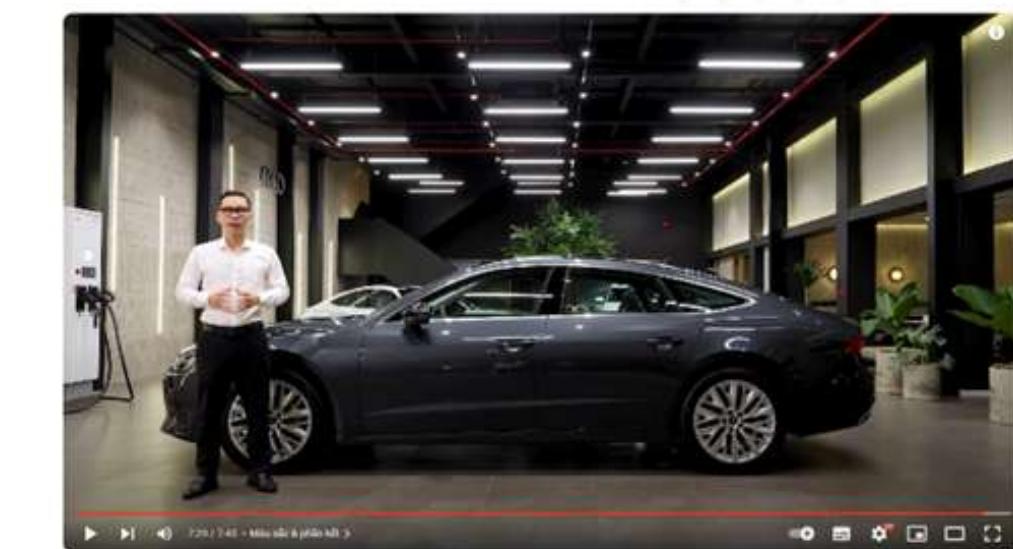
# MARKETING HIGHLIGHTS



**Audi e-Experience Day**

**Audi Christmas Day**

**Roadshow in District 7**



**Car Care Clinic**

**Sales Video Contest**

# EV ONE CHARGING SOLUTIONS

CONTRIBUTING TO THE RAPID DEVELOPMENT OF ELECTRIC VEHICLE CHARGING INFRASTRUCTURE AND LEADING THE WAY INTO THE BOOMING EV ERA IN VIETNAM, EV ONE CARRIES THE MISSION OF BUILDING A CONVENIENT, RELIABLE, AND AFFORDABLE CHARGING NETWORK THAT MEETS THE FAST AND ACCESSIBLE CHARGING NEEDS.

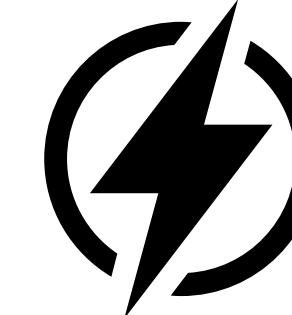


## BY THE NUMBERS



**5,500+**

ACTIVE CUSTOMERS



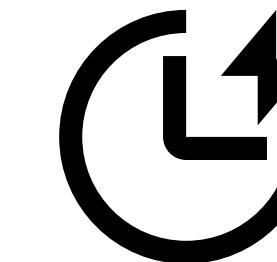
**150,000+**

TOTAL ENERGY CONSUMPTION (kWh)



**8,000+**

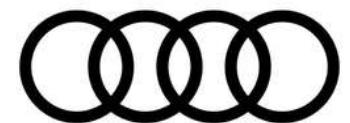
CHARGING SESSIONS



**9,500+**

TOTAL CHARGING TIME (HOURS)

# OUR CUSTOMERS AND PARTNERS



# PRODUCT LINES

## DC FAST CHARGER PRODUCT LINES

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## AC PRODUCT LINES

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## BRANDS

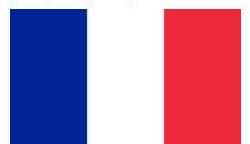
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**ABB**



**SIEMENS**



**Schneider  
Electric**



**ZBENY**

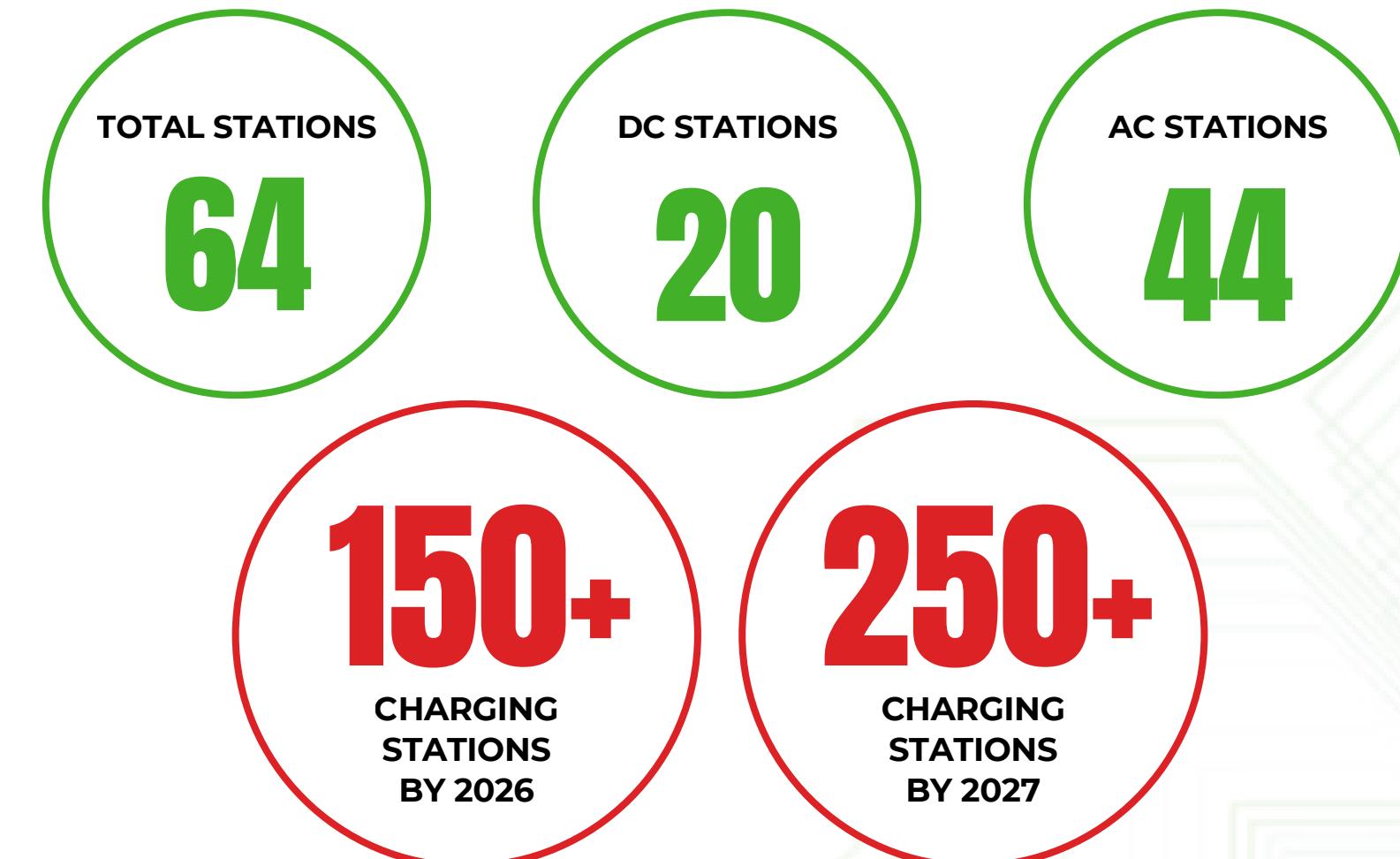


**EV ONE**

# CHARGING STATIONS NETWORK

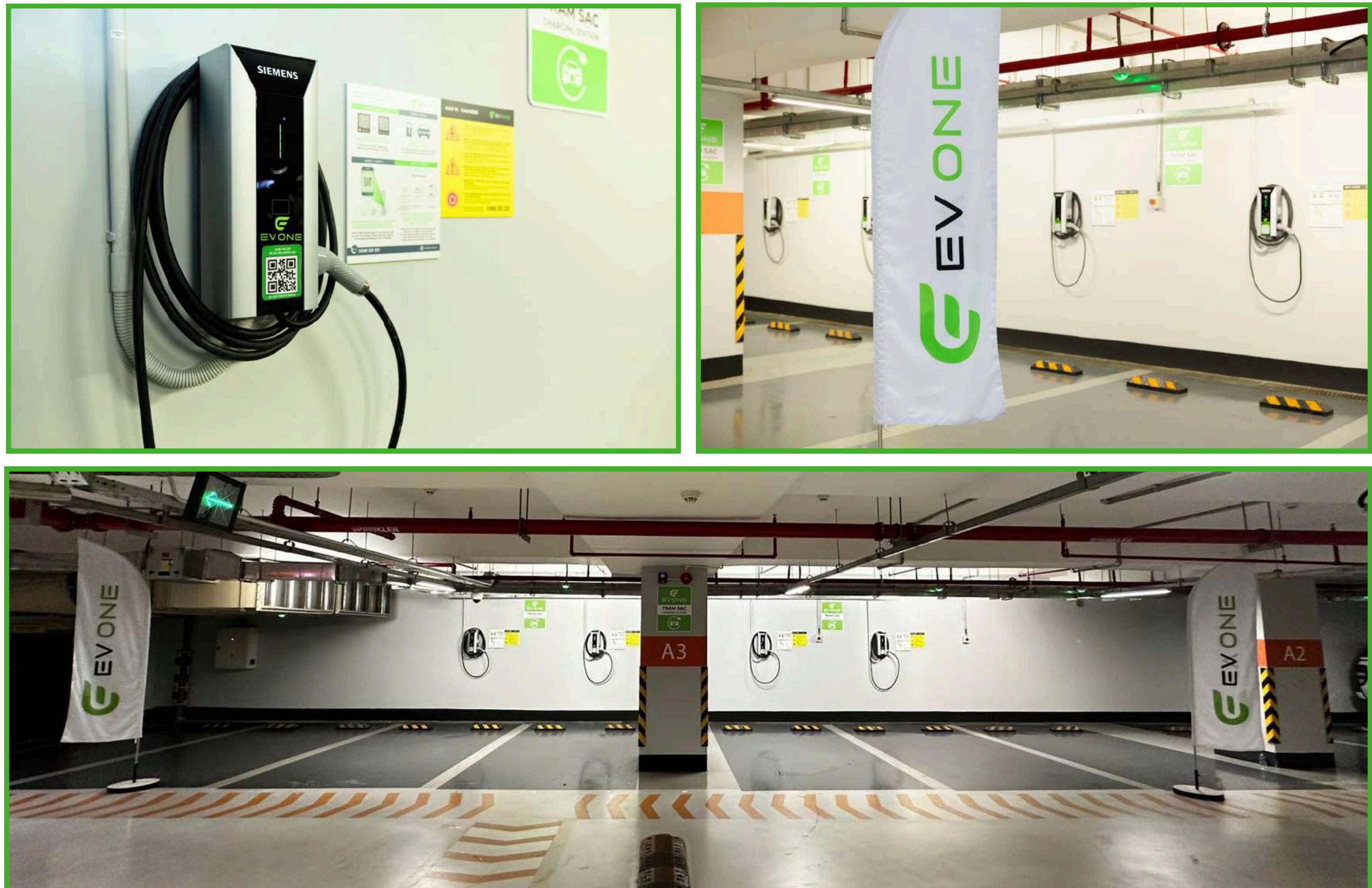


DC  
AC  
COMING SOON



FOR THE GO! SUPERMARKET CHAIN, EV ONE HAS SIGNED AN AGREEMENT TO DEPLOY ITS CHARGING STATION NETWORK NATIONWIDE AT LOCATIONS SUCH AS GO! DĨ AN, GO! BÀ RỊA, GO! NHA TRANG, GO! THĂNG LONG, AND OTHERS.

AT THE MƯỜNG THANH HOTEL CHAIN, EV ONE HAS INSTALLED CHARGING STATIONS AT LOCATIONS INCLUDING MƯỜNG THANH SÀI GÒN, MƯỜNG THANH ĐÀ LẠT, MƯỜNG THANH HẠ LONG CENTRE, MƯỜNG THANH GRAND PHƯƠNG ĐÔNG, AND OTHERS. DEPLOYMENT WILL CONTINUE ACROSS THE ENTIRE MƯỜNG THANH SYSTEM IN THE NEAR FUTURE.

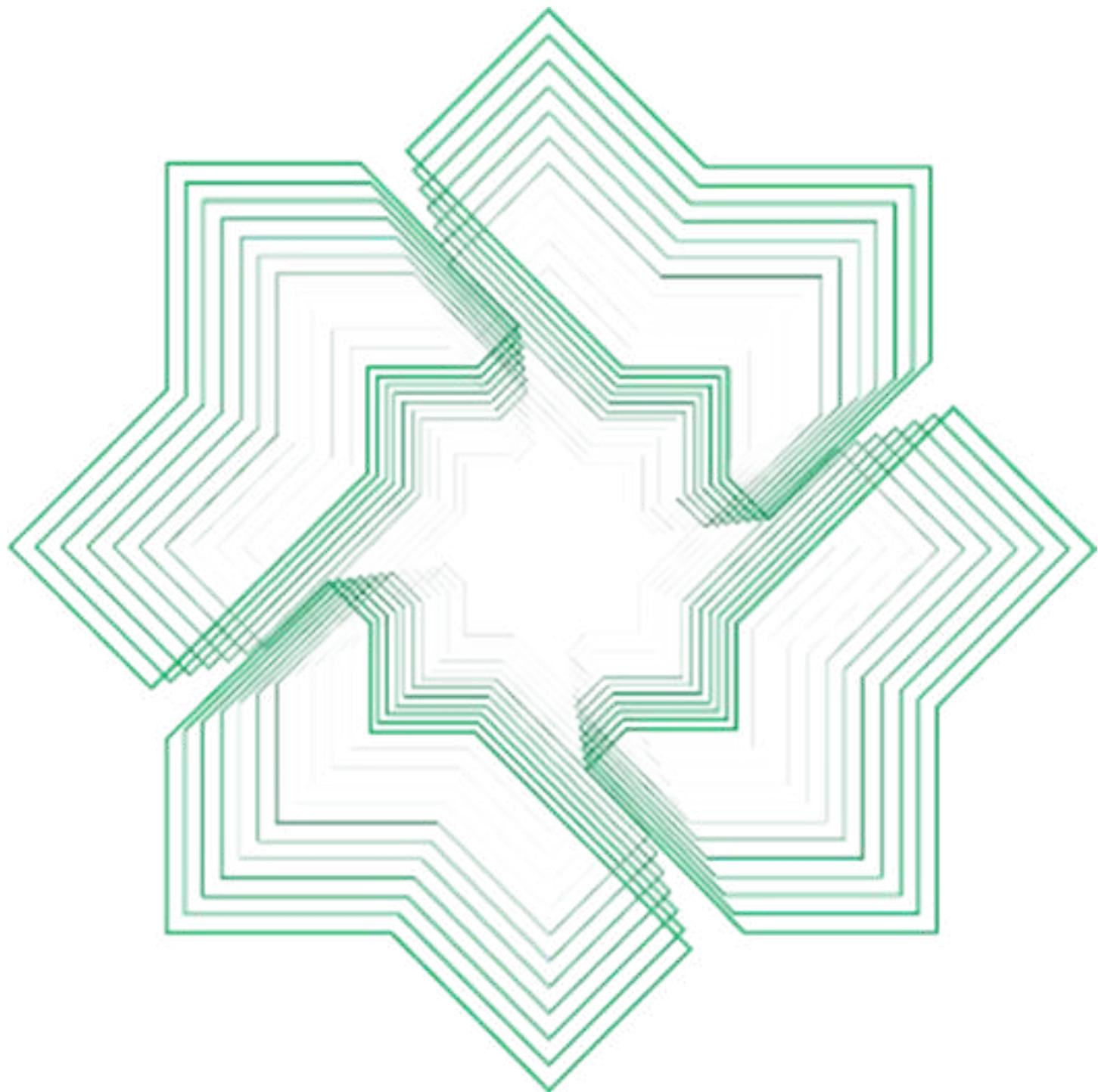
 **DEUTSCHES HAUS**

 **AUDI HO CHI MINH CITY**

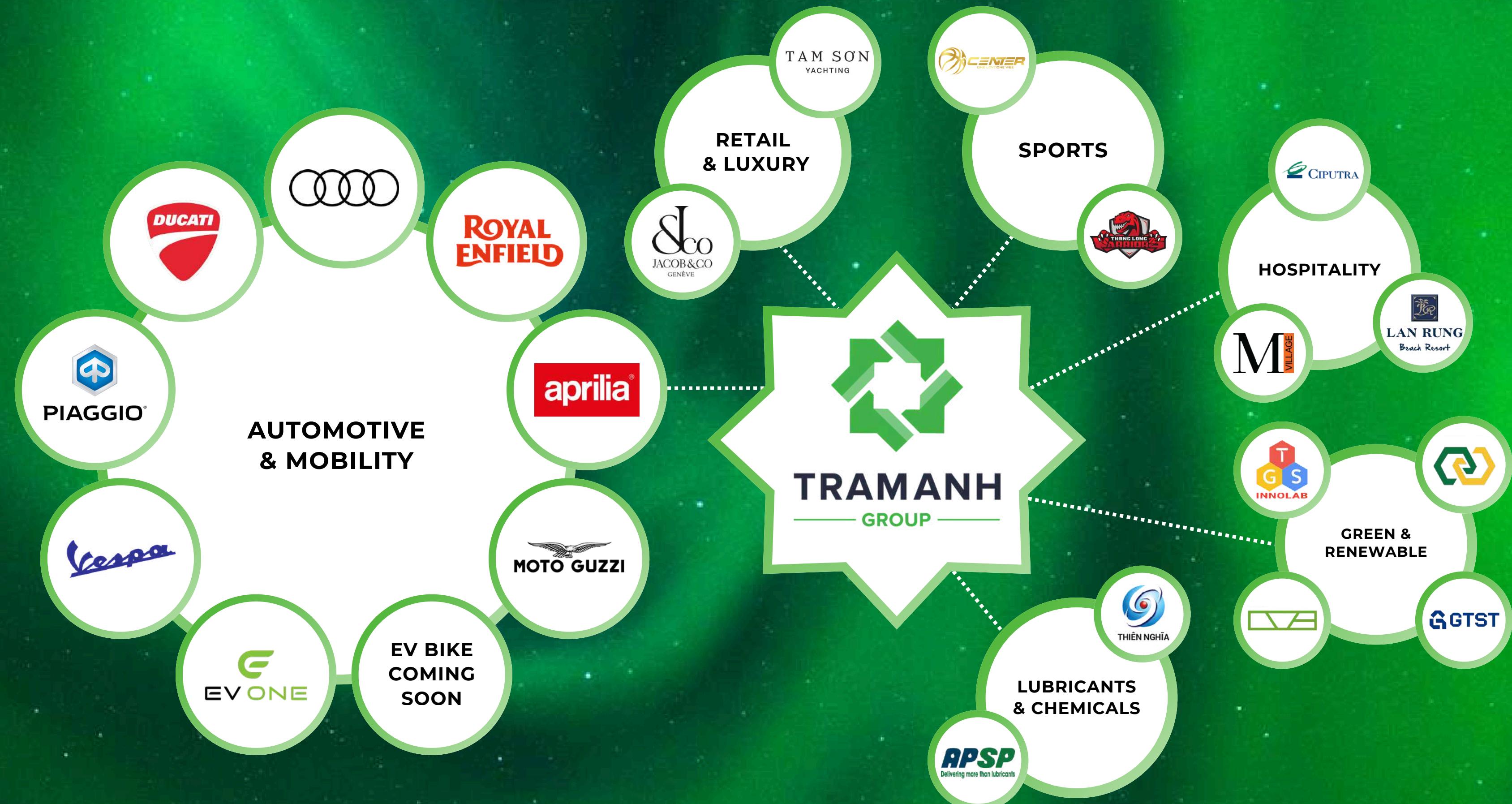
 **CREATIVE PARK**

# WHY US?

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TRAM ANH GROUP'S ECOSYSTEM SPANS ACROSS PREMIUM AUTOMOTIVE AND MOBILITY, LUXURY RETAIL, HOSPITALITY, LIFESTYLE, SUSTAINABLE ENERGY, SPORTS, AND SPECIALISED LUBRICANTS AND CHEMICALS



# OUR LEADERSHIP AND MANAGEMENT TEAM



**MADAM NGUYỄN THỊ KIM HAI**  
CHAIRWOMAN, GENERAL DIRECTOR



**MR. TRẦN TẤN TRUNG**  
VICE CHAIRMAN, DEPUTY  
GENERAL DIRECTOR



**MS. TRACY THU LUONG**  
PRESIDENT OF TRAM ANH SPORTS



**MR. HUYNH TIEN DAT**  
DEPUTY GENERAL DIRECTOR



**MR. TO VINH NGHI**  
PROJECT DIRECTOR



**MR. MAI DINH THI**  
HEAD OF BUSINESS DEVELOPMENT



**MR. JONATHAN LE**  
INVESTMENT DIRECTOR

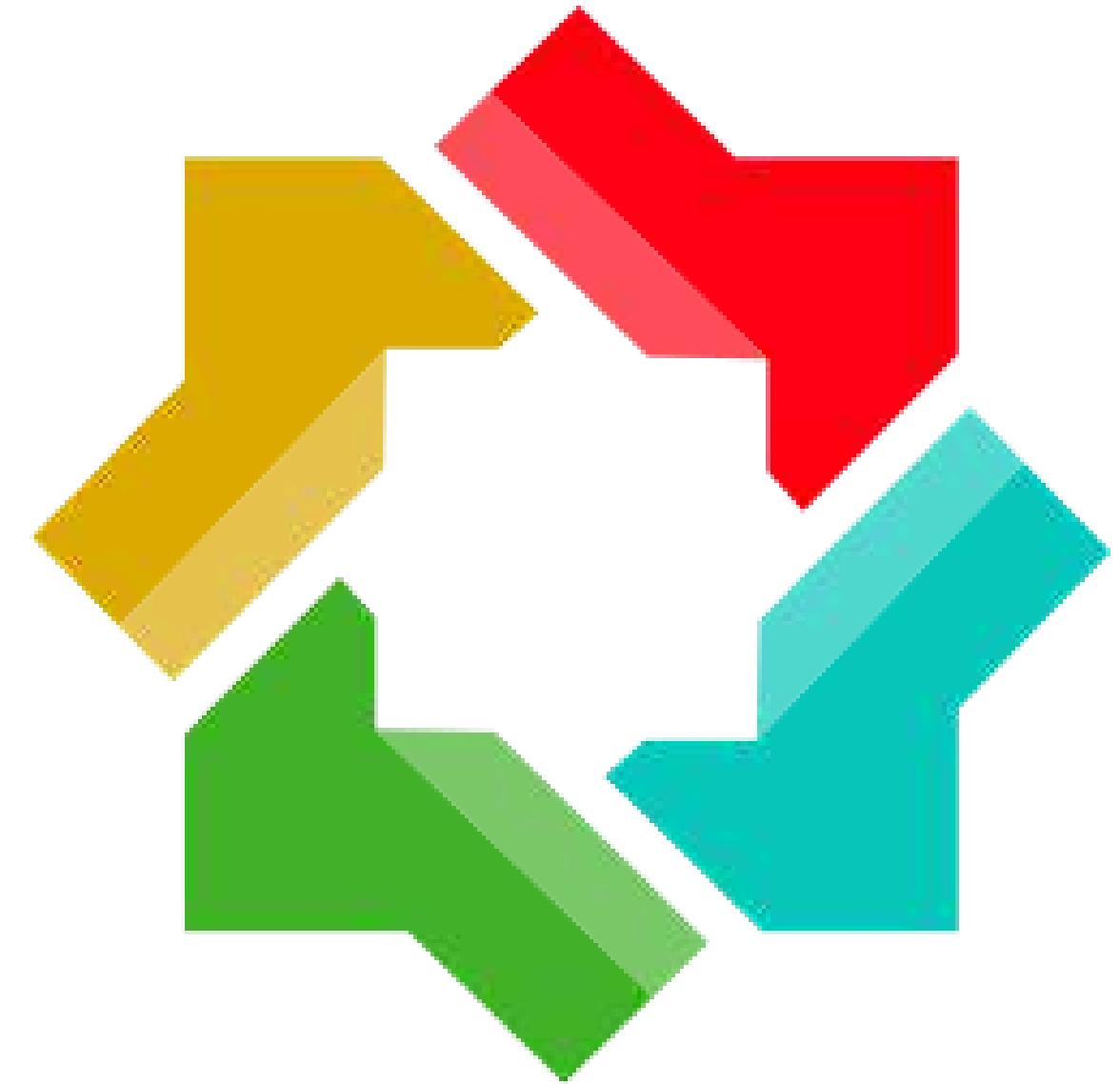
# APPENDIX: ADJACENT BUSINESSES

# TRAM ANH MOTOR SPORTS

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TRAM ANH MOTORSports IS A LEADING FORCE IN VIETNAM'S PREMIUM AUTOMOTIVE SECTOR, COMBINING WORLD-CLASS BRANDS WITH DEEP LOCAL EXPERTISE. AS PART OF TRAM ANH GROUP, WE DELIVER A-Z SOLUTIONS — FROM BRAND PARTNERSHIPS AND DISTRIBUTION TO AFTERSALES, COMMUNITY, AND LIFESTYLE EXPERIENCES.

OUR MISSION IS TO ADVANCE VIETNAM'S AUTOMOTIVE CULTURE THROUGH INNOVATION, PROFESSIONALISM, AND COLLABORATION, BUILDING A VIBRANT ECOSYSTEM FOR RIDERS, ENTHUSIASTS, AND PARTNERS.



# TRAM ANH MOTORSports

STARTED IN  
**2025**

AVG. YEARS OF INDUSTRY  
EXPERIENCE FOR C-SUITE  
(2009 - 2025)

**16+**

MOTORBIKE BRANDS

**06**

SHOWROOMS

**02**



# CURRENT BRANDS IN OUR PORTFOLIO

**DUCATI****ROYAL ENFIELD****PIAGGIO****MOTO GUZZI**

## EXPLORING NEW OPPORTUNITIES IN TWO-WHEEL ELECTRIC VEHICLES

# DUCATI 2.0 MEET THE TEAM



# APSP

# AP SAIGON PETRO

A COMPANY SPECIALIZING IN PRODUCTION AND  
TRADING OF LUBRICANT PRODUCTS AND GREASES  
UNDER THE BRAND NAMES: SAIGON PETRO, AP OIL, SINO  
AND POLARIS



# OUR PLANT

A TOTAL SPACE OF

**15,000** SQUARE METERS

A PRIVATE JETTY  
CAPABLE OF BERTHING  
VESSELS OF UP TO

**25,000** DEADWEIGHT  
TONNAGE

A STORAGE  
TERMINAL WITH  
TOTAL CAPACITY OF

**4,500** METRIC  
TONNES

DELIVERY OVER 34  
PROVINCES OF VIETNAM  
& SOUTHEAST ASIA

**25,000** TONNES OF A WIDE  
RANGE OF PRODUCTS

## CAT LAI INDUSTRIAL PARK, HCMC



- ISO 9001:2015 CERTIFICATION IN QUALITY MANAGEMENT
- ISO/IEC 17025:2005 CAPABILITY FOR CUSTOMISED PRODUCT FORMULATIONS

# OUR PRODUCTS



At AP Saigon Petro, we provide one-stop solutions for all lubrication needs, offering a diverse range of products under the **AP Oil**, **Saigon Petro**, and **SINO** brands.

 ap oil SINO

# TAM SON YACHTING

A PREMIER DESTINATION EMBODYING EUROPEAN-STANDARD YACHTING SERVICES DESIGNED FOR THE VIETNAMESE MARKET. THE COMPANY OPERATES AN EXTENSIVE NETWORK OF MARINAS, SERVICE CENTRES, WARRANTY AND MAINTENANCE FACILITIES ACROSS VIETNAM, SERVING AS THE OFFICIAL DISTRIBUTOR OF SEVERAL WORLD-REOWNED YACHT BRANDS.



# BY THE NUMBERS

FOUNDED IN 2017

02 MARINA YACHTS

08 YACHT BRANDS



# ACHIEVEMENTS



**“Domestic Dealer in Asia”**  
Yacht Style Awards 2025



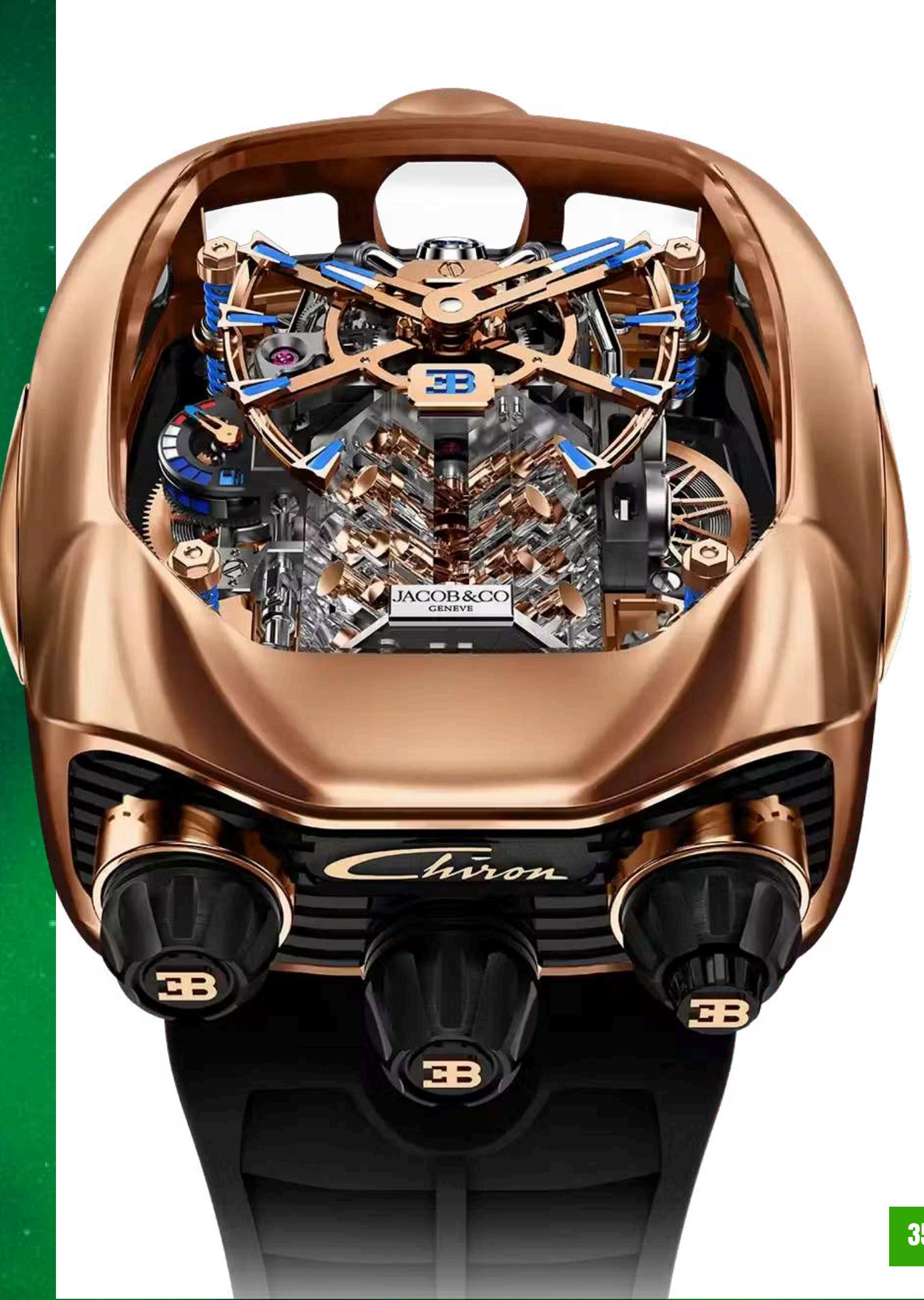
**“Leading Yachting Company”**  
Navigator's Most-Wanted Hospitality Awards 2025

ONE STOP SHOP FOR YOUR YACHTING JOURNEY



# JACOB & CO. VIETNAM

JACOB & CO. VIETNAM REPRESENTS THE ARRIVAL OF THE WORLD-REOWNED LUXURY WATCH AND JEWELERY BRAND IN VIETNAM. COMBINING BOLD DESIGN, EXCEPTIONAL CRAFTSMANSHIP, AND INNOVATIVE HAUTE HORLOGERIE, JACOB & CO. VIETNAM OFFERS AN EXCLUSIVE DESTINATION FOR COLLECTORS AND CONNOISSEURS SEEKING MASTERPIECES THAT EMBODY EXTRAVAGANCE AND PRECISION.



# OFFICIAL JACOB & CO. WATCH & JEWELRY DISTRIBUTOR IN VIETNAM SINCE 2022



# THE FIRST JACOB & CO.'S FLAGSHIP STORE IN VIETNAM GRAND OPENING



# OCENTER SPORT AN KHANH

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SPANNING 7,000M<sup>2</sup>, THIS VIBRANT SPORTS COMPLEX FEATURES A DEDICATED V.I.P. ZONE AND OFFERS A WIDE RANGE OF AMENITIES, INCLUDING MODERN OFFICE SPACES, A FULLY EQUIPPED GYM, YOGA STUDIO, DINING AREA, AND PICKLEBALL COURTS.

STRATEGICALLY LOCATED ON LUONG DINH CUA STREET, AN KHANH WARD, HO CHI MINH CITY, IT IS DESIGNED TO SERVE BOTH ATHLETES AND THE BROADER COMMUNITY



1,184 M<sup>2</sup>



OCENTER  
TAY HO  
2023

- 2 FULLY COVERED 5X5 BASKETBALL COURTS
- 1 OUTDOOR 3X3 BASKETBALL COURT
- 1 PRIVATE FITNESS LOUNGE

7,000 M<sup>2</sup>



OCENTER  
AN KHANH  
2025

- 1 FULLY COVERED 5X5 BASKETBALL COURT
- 9 PICKLEBALL COURTS
- 1 PRIVATE FITNESS LOUNGE
- AND DUCATI & ROYAL ENFIELD DEALERSHIP, CAFE, REHAB CENTER



### CURRENTLY OPERATING

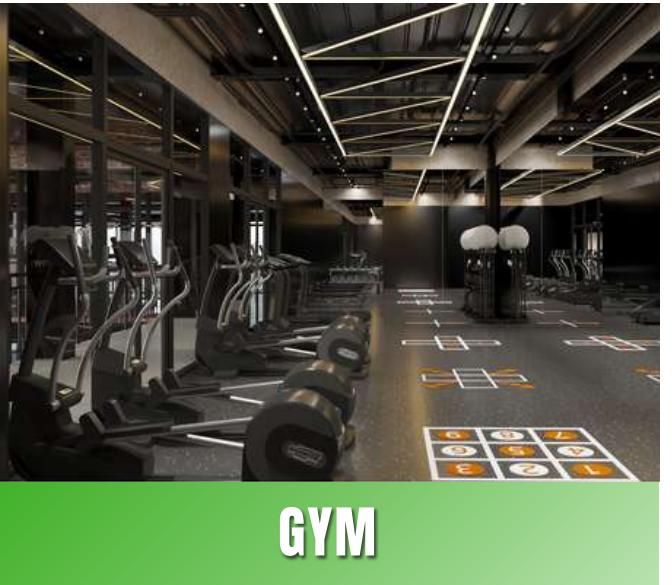
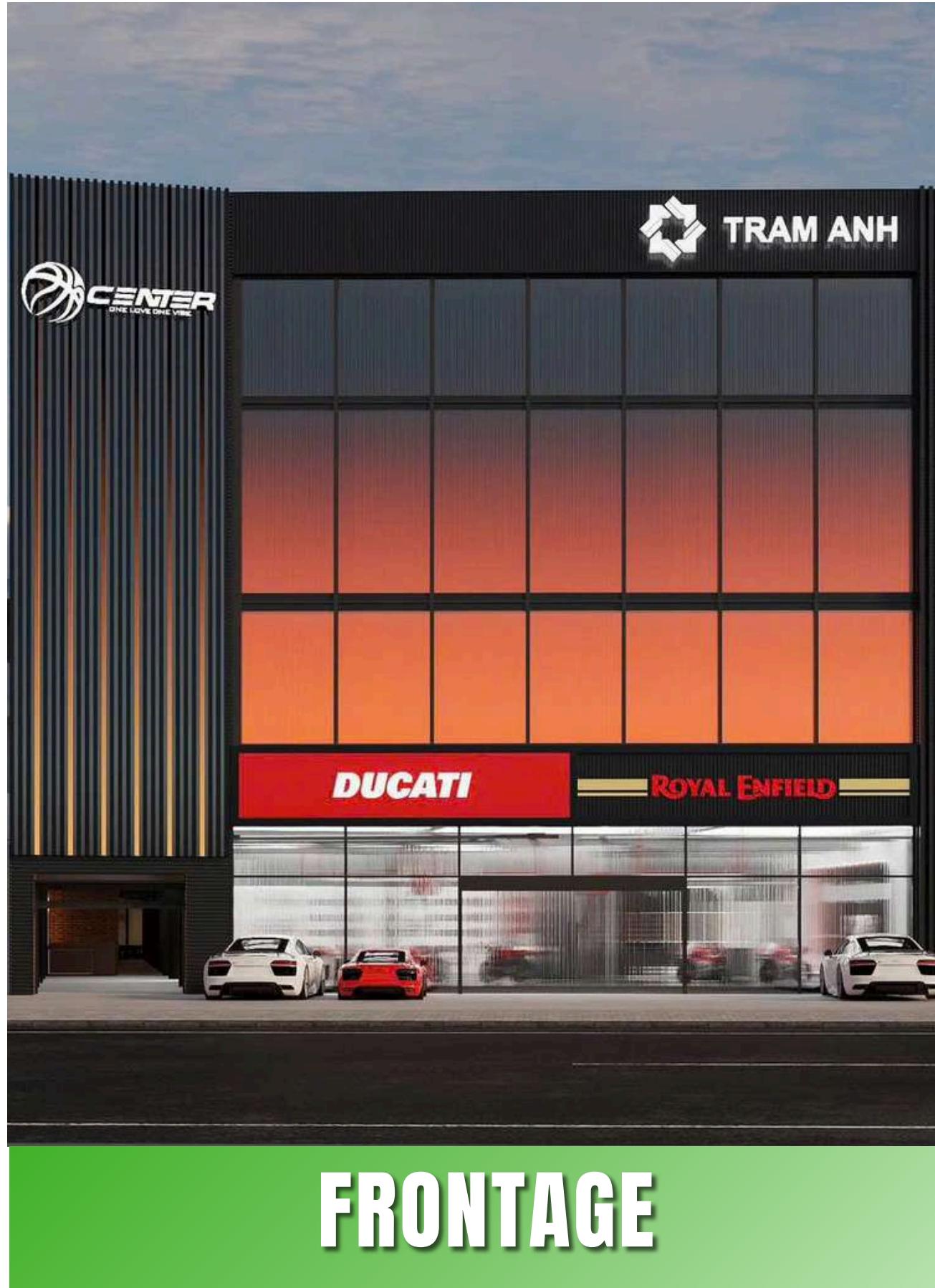
- OCENTER XUAN LA

### UNDER CONSTRUCTION

- OCENTER NHAT TAN (9500M<sup>2</sup>)
- OCENTER AN KHANH (7000M<sup>2</sup>)

### UPCOMING

- OCENTER HAI PHONG
- OCENTER KHANH HOI
- OCENTER AN DONG
- OCENTER BINH TAY
- OCENTER TAN HUNG
- OCENTER DA NANG
- OCENTER CAN THO
- OCENTER HIEP BINH CHANH
- OCENTER DA LAT
- OCENTER BINH DUONG
- OCENTER TAN SON NHAT



# CIPUTRA COMPLEX

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OFFERING TOP-GRADE FACILITIES, COMMERCIAL BUILDING, CARS SHOWROOM COMPOUND AND A GRADE OFFICE, AND **REPRESENTATION FOR THE ENTRANCE OF THE CITY** BY A UNIQUE DESIGN AND ARCHITECTURE.



# PRIME LOCATION



- HANOI'S NORTHERN GATEWAY
- NATIONALLY FAMOUS PEACH BLOSSOMS GROWING AREA
- ADJACENT TO A LEADING URBAN AREA

NOI BAI INTERNATIONAL AIRPORT



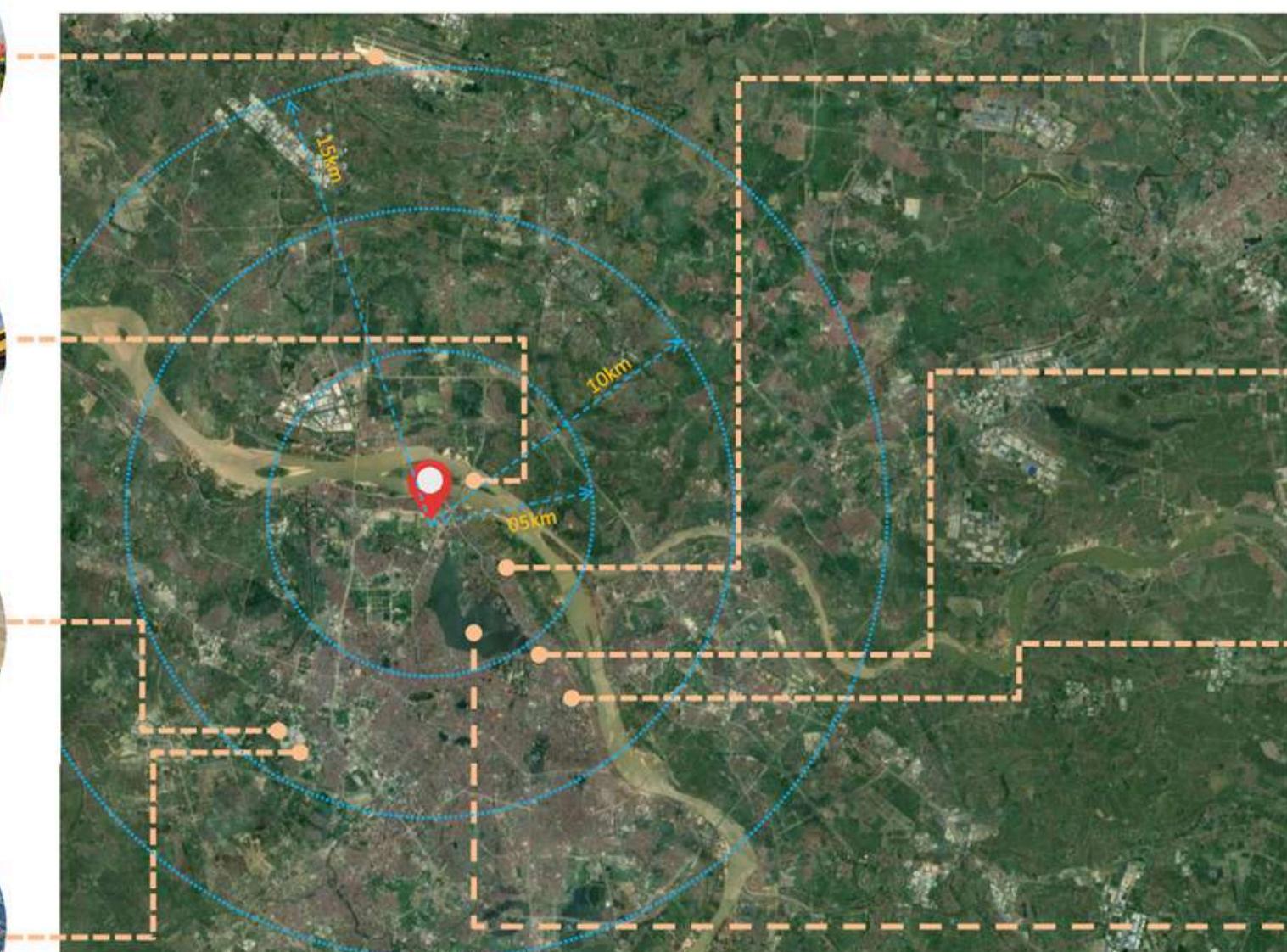
NHAT TAN BRIDGE



MY DINH STADIUM



F1 CIRCUS VIETNAM



NHAT TAN PEACH GARDEN



HANOI OLD QUARTER



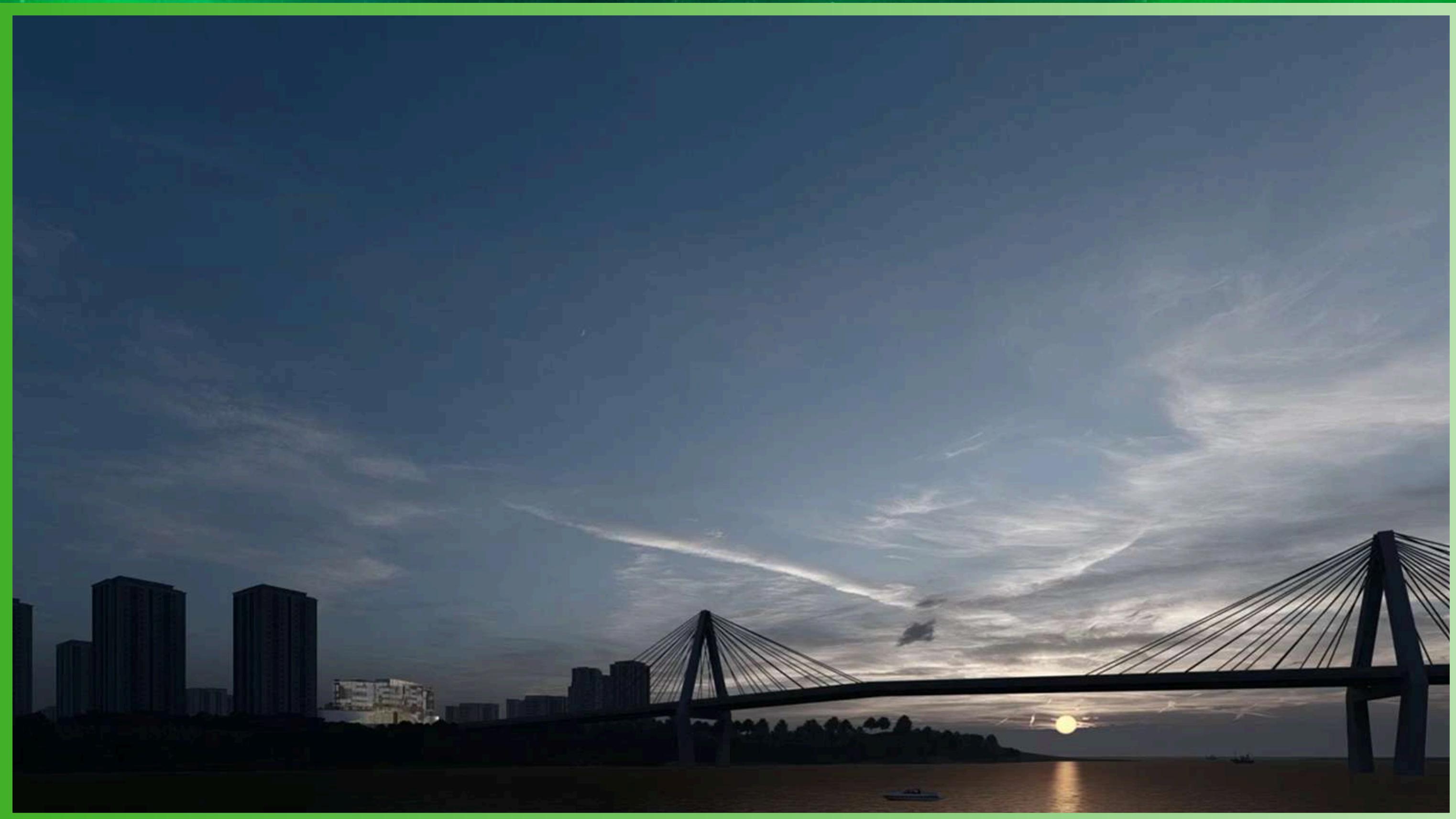
HOAN KIEM LAKE



WEST LAKE









TRAM ANH GROUP

THANK YOU!